

11 July 2013

Dear

Thank you for your letter of 16 June, received by us on 18 June asking for information under the Freedom of Information (Scotland) Act 2002 (FOISA) regarding GlobalScots.

In particular, you requested information on Donald Trump Junior and George Sorial in relation to the date they were invited to become GlobalScots and the date of acceptance of the position. You also requested information recorded by the assessors in the International Networks Team as to how these individuals met the stated criteria for membership.

GlobalScot is an initiative that aims to create a worldwide network of individuals who offer their time and expertise on a voluntary basis. Formed in 2001, there are currently over 600 GlobalScots across the world, with individuals representing some of the world's largest and most influential organisations in key sectors identified as important for Scotland's future economic success.

Assessment of any candidate (past or present) is based on their experience; their desire to see Scotland succeed and their potential to assist companies and/or Scottish Enterprise. The information provided at Appendix 1 provides some further information regarding your specific questions and the information which was supplied to support both applications.

I hope that this has helped to clarify the process involved. However, if you need anything further please don't hesitate to get back in touch.

### **Your right to request a review under FOISA**

If you are dissatisfied with this response / how your request has been handled you have the right under the Freedom of Information (Scotland) Act 2002 to request a review. A request for review must be submitted in writing or other permanent form within 40 working days of the date of this letter and should be addressed to:

Lena Wilson  
Chief Executive  
Scottish Enterprise  
Atrium Court  
50 Waterloo Street  
Glasgow G2 6HQ

It must include your name and an address for correspondence, and specify the request for information to which the requirement for review relates and the matter which gives rise to your dissatisfaction with the decision.

SE will respond to any request for review within 20 working days of receipt.

## **Your right to apply to the Information Commissioner under FOISA**

If you are dissatisfied with the outcome of the review you have the right under FOISA to apply to the Scottish Information Commissioner within six months following the date of receipt of the review notice. The Commissioner's contact details are:

The Scottish Information Commissioner  
Kinburn Castle  
Doubledykes Road  
St Andrews  
Fife KY16 9DS

Email: [enquiries@itspublicknowledge.info](mailto:enquiries@itspublicknowledge.info)  
Tel: 01334 464610

Yours sincerely

Karen Hannah  
Central FOI Unit  
Marketing, Communications and Customer Channels

## Appendix 1

### George Sorial

- Invited to join the network in September 2007 by First Minister letter. Member accepted electronically but unfortunately we do not hold the precise date on record. We can however advise that this generally happened within a matter of weeks.
- **Nomination reason:**

George is the individual who is responsible for the trump developments in Scotland. He is a regular traveler there. His parents are from Lewis and he spent much of his childhood there. Would be happy to contribute in a number of ways – advocate for Scotland; business advice etc.

#### **Nomination supported by biography:**

George A. Sorial is leading The Trump Organization's development of a golf resort and residential community in Scotland. Sorial has worked on numerous domestic and international real estate and commercial transactions on behalf of The Trump Organization, including the acquisition of Trump National Golf Club, Bedminster. In his role with The Trump Organization, Sorial also serves as President of the Board of Managers at Trump World Tower, United Nations Plaza, New York.

No stranger to Scotland or to the game of golf, Sorial has traveled throughout Scotland and spent many summer holidays on the Isle of Lewis, where his mother was born and raised and his family continues to reside. Although he lives in New York City, his fond childhood memories remain and he considers Scotland a favored retreat and second home.

"Standing on the dunes and looking at the North Sea from Mr. Trump's property in Aberdeenshire, I am truly excited by the magnitude and impact this project will have on Scotland and the entire golf world," Sorial commented.

When Donald J. Trump presented Sorial with the opportunity to manage this project, he was honored and captivated by the professional challenge of managing a multi-billion dollar development in the country of his ancestors.

Prior to joining The Trump Organization, Sorial spent over 10 years in private practice and was a partner with a prominent law firm, specializing in corporate law, mergers/acquisitions and complex commercial real estate transactions.

A graduate of Boston University School of Law and Boston University Graduate School of Management, Sorial received his Juris Doctor in 1995 and his Master of Business Administration in 1996. In 1999, he also received his Master of Laws (LL.M.) from Seton Hall University School of Law. In 1990, Sorial received his

Bachelor of Arts in Classical Civilization and Psychology from Boston University  
College of Arts and Sciences.

## **Donald Trump Jr**

- Nominated in March 2010 and following approval received his welcome letter from the First Minister on 20<sup>th</sup> April 2010. We do not have the precise date of acceptance on record.
- **Nomination Reason:**

Donald, Jr. is interested to become more outward facing for the Trump Organizations Scottish interests. George Sorial, also a Globalscot, strongly suggests signing up Donald as a Globalscot because of his ability and interest in assisting Scotland and Scottish companies.

### **Nomination supported by biography:**

Donald J. Trump Jr. is an innovator and leader in today's young business world. As an Executive Vice President at The Trump Organization, Donald Jr. works in tandem with his siblings, Ivanka and Eric to expand the company's real estate, retail, commercial, hotel and golf interests nationally and internationally. His extensive real estate development experience, rigorous education and inherent business sense add a level of detail and depth to the management of all current and future Trump projects.

Donald Jr. directs new project acquisition and development for The Trump Organization throughout the world – in areas from Eastern Europe to Southeast Asia, the Middle East to South America, mainland China to the United States. In addition to new project acquisitions, Donald Jr. actively oversees The Trump Organization's current and new property portfolio, which contains over 70 projects. He is involved in all aspects of real estate development, from deal evaluation, analysis and pre-development planning to construction, branding, marketing, operations, sales and leasing.

Upon joining the Trump Organization in 2001, Donald Jr. initially worked at Trump Place the historic West Side Yards redevelopment in New York City, one of the most ambitious and successful large scale development projects in Manhattan. The project spanned several blocks, featuring 17 buildings, and creating a new community. From there he went on to lead the development of Trump Park Avenue, a conversion of the landmark Hotel Delmonico to an ultra-luxury residential condominium on Park Avenue at East 59th Street, which has been a tremendous success.

In 2003, Donald Jr. began overseeing the construction and development of Trump International Hotel & Tower, Chicago, a 2.6 million square-foot property along the Chicago River, currently the tallest completed residential building in the world. The 90-story building includes 486 residential condominium units, 339

hotel condominium units, and four levels of retail space. Located on the site of the former Chicago Sun-Times, Trump International Hotel & Tower, Chicago has the best location in Chicago, and has been named the “#1 Hottest Hotel in North America” by Condé Nast Traveler.

In addition to his real estate interests, Donald Jr. is an accomplished and sought after speaker. He has spoken extensively throughout the United States, and has given keynote speeches internationally, notably in Dubai and India. He has also been featured as an advisor on the highly acclaimed NBC show “The Apprentice”, and is now a star of the “Celebrity Apprentice”, currently approaching its third season.

Mr. Trump is also an avid philanthropist, sitting on the Board of Directors of Operation Smile and is strongly involved in the Eric Trump Foundation.

Donald Jr. received his Bachelor’s degree in Finance and Real Estate from the Wharton School of Finance at the University of Pennsylvania.